



FOSTERING ECONOMIC GROWTH

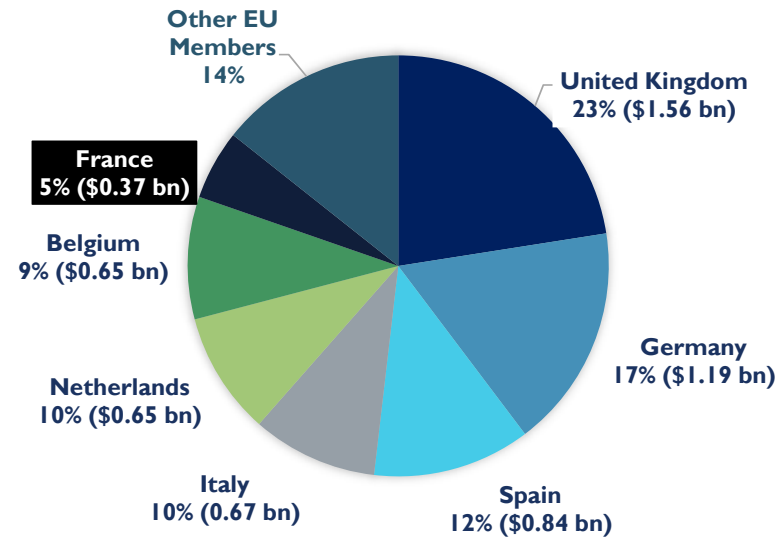
(A Company set up under Section 42 of the Companies Ordinance 1984)

FRANCE – PAKISTAN TRADE

PAKISTAN'S EXPORTS TO THE EU(28), 2016

- EU is Pakistan's largest export market representing 34% of exports.
- France accounted for 5% of total EU imports from Pakistan in 2016.

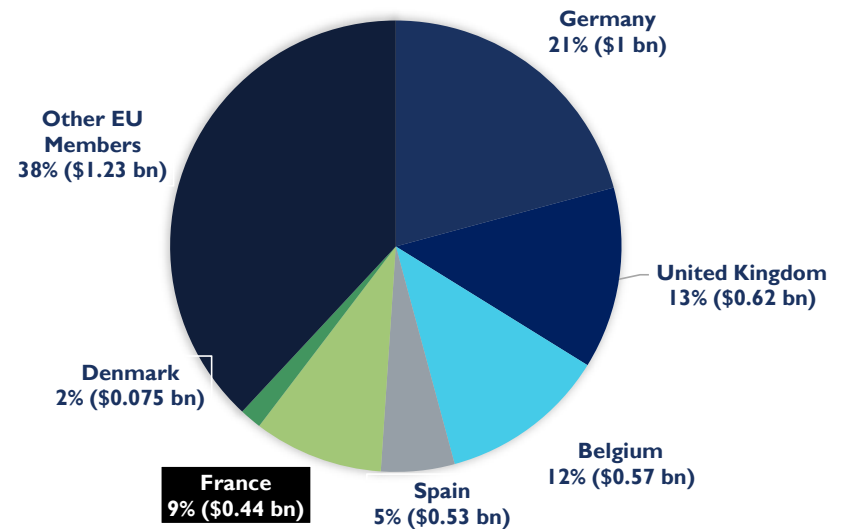
PAKISTAN'S EXPORTS TO EU, 2016
\$6.92 BILLION



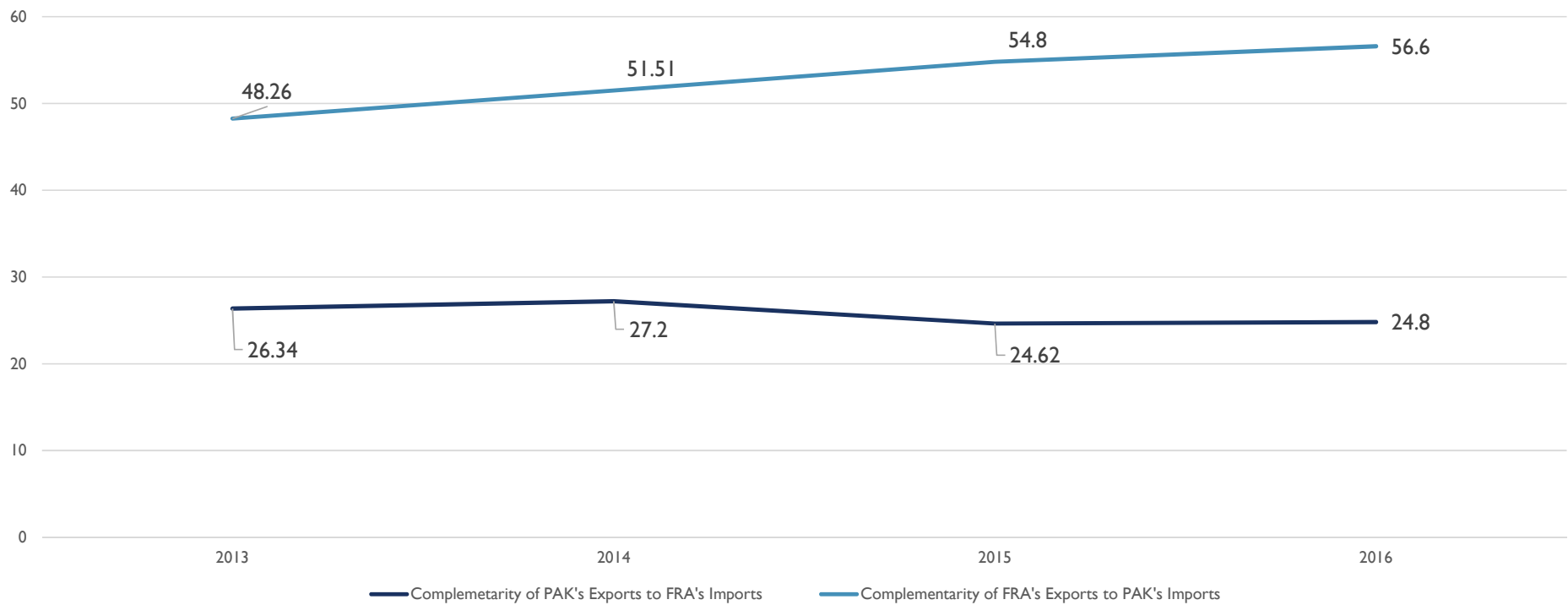
PAKISTAN'S IMPORTS FROM THE EU(28), 2016

- EU is Pakistan's 3rd largest import partner after China and UAE.
- Imports from the EU stood at \$4.78 billion in 2016.
- France accounts for 9% of Pakistan's imports from the EU and 0.009% of total imports from the world.

PAKISTAN'S IMPORTS FROM EU, 2016
\$4.78 BILLION



PAKISTAN FRANCE TRADE TRENDS



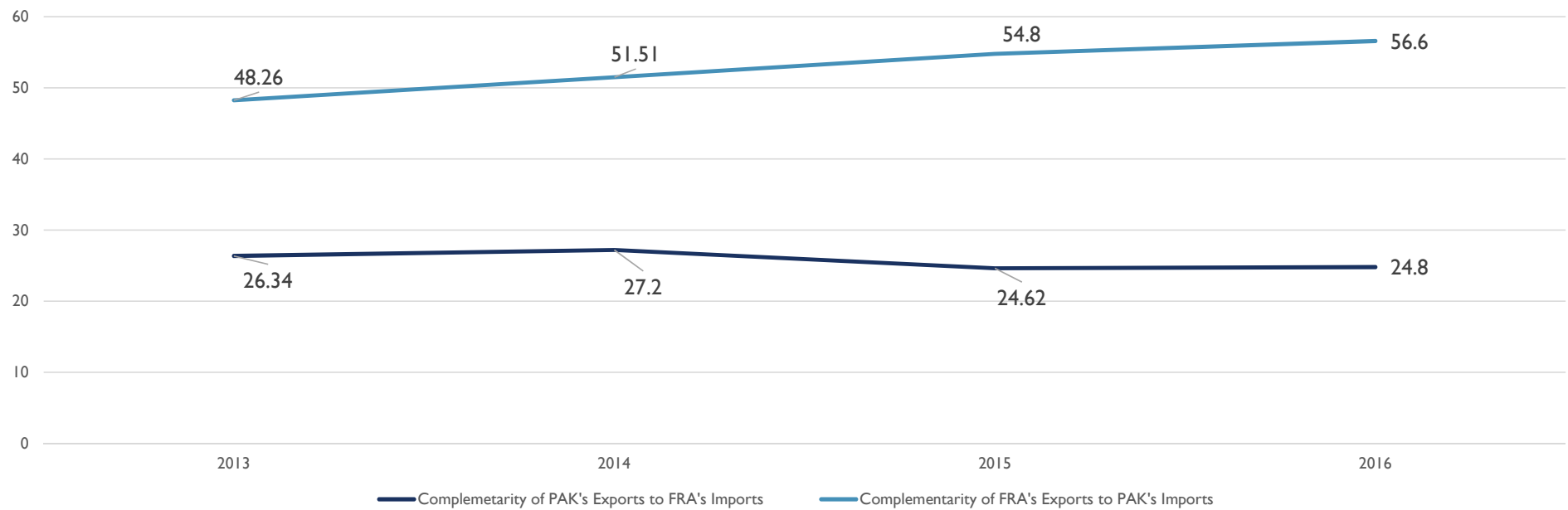
PAKISTAN'S TOP 10 EXPORTS TO FRANCE

HS CODE	DESCRIPTION	EXPORT VALUE 2014 (US\$000)	EXPORT VALUE 2015 (US\$000)	EXPORT VALUE 2016 (US\$000)
630231	Bedlinen of cotton (excluding printed, knitted or crocheted)	56,819	46,895	42,467
630210	Bedlinen, knitted or crocheted	30,698	28,068	26,779
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	36,250	31,128	25,332
420310	Articles of apparel, of leather or composition leather (excluding clothing accessories, footwear ...	36,697	25,417	22,658
620322	Men's or boys' ensembles of cotton (excluding knitted or crocheted, ski ensembles and swimwear)	7,147	5,123	21,322
610590	Men's or boys' shirts of textile materials, knitted or crocheted (excluding of cotton or man-made ...	15,191	13,984	16,307
630239	Bedlinen of textile materials (excluding of cotton and man-made fibres, printed, knitted or ...	18,762	18,465	15,653
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	15,447	14,218	14,332
630260	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics of cotton (excluding ...	16,126	13,090	12,923
630710	Floorcloths, dishcloths, dusters and similar cleaning cloths, of all types of textile materials	7,145	8,720	10,824

PAKISTAN'S TOP 10 IMPORTS FROM FRANCE

HS CODE	DESCRIPTION	IMPORT VALUE 2014 (US\$000)	IMPORT VALUE 2015 (US\$000)	IMPORT VALUE 2016 (US\$000)
841182	Gas turbines of a power > 5.000 kW (excluding turbojets and turbopropellers)	-	-	63,755
300220	Vaccines for human medicine	15,649	32,417	37,753
780110	Unwrought lead, refined	34,825	26,390	19,283
040210	Milk and cream in solid forms, of a fat content by weight of <= 1,5%	10,757	26,392	16,529
300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, ...	12,742	12,597	13,813
040410	Whey and modified whey, whether or not concentrated or containing added sugar or other sweetening ...	9,392	8,029	12,694
880390	Parts of aircraft and spacecraft, n.e.s.	29,011	12,798	10,195
852352	Cards incorporating one or more electronic integrated circuits "smart cards"	14	1,684	9,774
300431	Medicaments containing insulin but not antibiotics, put up in measured doses "incl. those in ...	2,914	2,925	7,361
381121	Prepared additives for oil lubricants containing petroleum oil or bituminous mineral oil	9,537	5,904	6,581

TRADE COMPLIMENTARITY



Pakistan's Theoretical Potential for Additional Exports to France, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL EXPORTS IN 2016 (US\$000)	POTENTIAL EXPORTS IN 2016 (US\$000)
620342	Men's or boys' trousers, bib and brace overalls, breeches and shorts, of cotton (excluding ...	25,332	518,542
620462	Women's or girls' trousers, bib and brace overalls, breeches and shorts of cotton (excluding ...	9,564	356,658
100630	Semi-milled or wholly milled rice, whether or not polished or glazed	5,458	322,656
901890	Instruments and appliances used in medical, surgical or veterinary sciences, n.e.s.	14,332	311,696
420310	Articles of apparel, of leather or composition leather (excluding clothing accessories, footwear ...	22,658	242,400
610510	Men's or boys' shirts of cotton, knitted or crocheted (excluding nightshirts, T-shirts, singlets ...	3,666	206,224
252329	Portland cement (excluding white, whether or not artificially coloured)	2,895	205,330
610910	T-shirts, singlets and other vests of cotton, knitted or crocheted	3,864	201,247
630260	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics of cotton (excluding ...	12,923	200,581
630231	Bedlinen of cotton (excluding printed, knitted or crocheted)	42,467	186,976

Pakistan's Theoretical Potential for Additional Imports from France, 2016

Top 10 Potential Products (HS 06)

HS CODE	DESCRIPTION	ACTUAL IMPORTS IN 2016 (US\$000)	POTENTIAL IMPORTS IN 2016 (US\$000)
'271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, ...	721	3,531,392
'271012	Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. ...	-	2,217,539
'851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	5	707,643
'720449	Waste and scrap of iron or steel (excluding slag, scale and other waste of the production of ...	4,807	566,308
'120510	Low erucic acid rape or colza seeds "yielding a fixed oil which has an erucic acid content ...	-	464,416
'870321	Motor cars and other motor vehicles principally designed for the transport of persons, incl. ...	24	402,086
'390210	Polypropylene, in primary forms	16	384,878
'854140	Photosensitive semiconductor devices, incl. photovoltaic cells whether or not assembled in ...	17	378,915
'722530	Flat-rolled products of alloy steel other than stainless, of a width of >= 600 mm, not further ...	-	369,057
'870322	Motor cars and other motor vehicles principally designed for the transport of persons, incl. ...	-	326,008